

Estimated Annual
Cost Savings
\$50,000

WE ARE SERVICE

WE ARE YOUR SEALING
SPECIALISTS

▶ ABOUT US

Dichtomatik, a subsidiary of Freudenberg, is a global provider of service and sealing solutions.

Dichtomatik services include boxing and kitting; customized labeling and bagging; and machined seals on demand.

Dichtomatik sealing solutions include oil seals, o-rings, fluid power seals, extruded cord, fastener seals, gaskets, and custom molded rubber.

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OUR MAIN OBJECTIVE IS YOUR SUCCESS!

DICHTOMATIK WORKS WITH FOOD MANUFACTURER TO
REDUCE LEAD TIMES AND PROVIDE COST SAVINGS

Challenge

A top Midwest food manufacturer, needed a quick and cost-effective solution that would reduce production downtime while providing costs savings. O-Rings from a leading competitor were failing on-site. This left them without a way to keep production moving efficiently to produce the custom crafted culinary foods their clients need resulting in increased downtime and loss of revenue.



Sealing Solution

The initial project from the end user was brought to our distributor who then recruited the product and inventory experts at DICHTOMATIK. The first step was to conduct a detailed analysis of application and usage requirements. From this study, it was determined that metal detectable o-rings would be the best solution in their application. Metal detectable o-rings from DICHTOMATIK as well as those from three other suppliers were tested on-site and it was DICHTOMATIK who received the highest marks in quality and cost savings that helped win this business. The manufacturer continues to receive product as needed to keep production equipment up and running. Expanded product offerings from DICHTOMATIK continue to provide distributors with sealing solutions that reduce lead times, provide cost savings, and maximize productivity for their end users.